

Consumer-Based Programs

Alliance Web Address	Contact	Year estab.	Cattle in alliance in 2006	Average premium paid/head	Cost	Minimum head	Grids geared to QG, YG or both (see key at bottom of page)	Par point on grid		Carcass weight on grid	Harvest states	Required genetics	Practices required: S, W, P, N (see key at bottom of page)	Electronic ID capable	Retained ownership required	Aligned with specific feeders, packers or retailers	Cow-calf producer post-harvest premium
Angus Gene Net <i>www.genenetbeef.com</i>	Ken Conway 758-628-3004 <i>genenet@eaglecom.net</i>	1998	100,000	\$26.18/hd	\$3/hd	20	Both	Choice YG3		535-950 lbs.	NE, CO, TX	None	Pay a \$25 premium/head for age and source verification for Japan	Y	No	Packer - Swift & Co.	Yes, it is possible
Certified Angus Beef LLC, Feedlot Licensing Program (FLP) <i>www.cabpartners.com</i>	Steve Suther 785-889-4162 <i>ssuther@certifiedangusbeef.com</i>	CAB: 1978, FLP: 1998	>200,000	Ch/Sel + \$4.50/cwt.	None	1	Both	Varies with packer		Varies with packer	CO, IA, ID, IL, KS, MI, MN, NE, PA, TX, WA, WI, CAN	50% or greater Angus preferred	N/A	Y	Varies with feedlot	80 feeders, 26 packers, 6,000 retailers, 7,000 restaurants and international distributors	Varies with feedlot
Certified Angus Beef Natural <i>www.cabpartners.com/feedlots/natural.php</i>	Mark McCully, CAB supply development director 330-345-2333 <i>mmccully@certifiedangusbeef.com</i>	2003	Unknown	Varies with packer	None	Varies with packer	Both	N/A		N/A	NE, TX, MN	50% or greater Angus	Natural; never had implants, antibiotics or animal-derived feeds, source verified	Y	N	Y	Varies with packer
Certified Hereford Beef LLC <i>www.herefordbeef.org</i>	Jim Williams, VP of supply, 816-842-3758 <i>jwilliams@herefordbeef.org</i>	1995	450,000	\$14-\$22/hd; Source and age premium paid/head: \$25/hd	None	N/A	Both	Choice YG4 or less, Choice & Select		600-1,000 lbs.	NE, KS	100% British, at least 50% Hereford	Corn feeding	Y	N	Greater Omaha Packing Co., National Beef Packing, LLC, Hereford Verified feeders	Y
Charolais Gene Net <i>www.genenetbeef.com</i>	Ken Conway 758-628-3004 <i>genenet@eaglecom.net</i>	2001	100,000	\$26.18/hd	\$3/hd	20	Both	Base-Choice YG3		535-950 lbs.	NE, CO, TX	25% Charolais	Pay a \$25 premium/head for age and source verification for Japan	Y	No	Packer - Swift & Co.	Yes, it is possible
Coleman Natural Meats LLC <i>www.colemannatural.com</i>	Scott Coakley, VP of cattle procurement 303-884-7202; or Perry Martin, Cattle Buyer 970-301-0510	1979	100,000+	N/A	None	1	Both	Select – par, Choice - premium		600-900 lbs. steer, 600-850 lbs. heifer	Midwest and Western states	80% needs to grade Choice	S, P, N	N	N	Feeder - Small feeders throughout the West and Midwest	N
Consolidated Beef Products Inc. <i>www.consolidatedbeef.com</i>	Bruce Cobb 806-655-8955 <i>bruce@consolidatedbeef.com</i>	2000	220 cattle feeding operations	Confidential and based on market conditions	\$3,000 (one-time) membership fee and cattle marketing service fee	N/A	Both	Varies, depending on grid options		Varies, depending on grid options	TX, NM, OK, KS, CO, NE, WY, IA, MN, SD	N/A	Varies, depending on program specs	Y	N	Cooperative operated	N/A
Country Natural Beef <i>www.countrynaturalbeef.com</i> <i>www.oregoncountrybeef.com</i>	Dan Probert 541-473-3355 <i>dprobert@fmc.com</i>	1986	50,000	Cost of production/return on investment	Responsibility of being member of co-op, 11 days/year	120	Both	High Select, low Choice YG1&2		600-775 lbs.	WA	Cattle selected by biological type	S, N, food alliance certification, no ionophores	Y	Y	Retailer - Natural Food Stores, packer - AB Foods, Feeder - Beef Northwest	Cost of production/return on investment
Creekstone Farms <i>www.creekstonefarms.com</i>	Ryan Meyer 620-741-3321 <i>rmeyer@cfpbef.com</i>	1998	260,000	\$12-\$100	None	None	QG	Choice YG 3.3		550-950 lbs.	KS	Black Angus	Source verification programs - requires QSA source and age. Natural program requires never/ever affidavit from birth. Non-hormone-treated program requires QSA for NHTC.	Y	N	Y	Y
Decatur Beef Alliance <i>www.decaturfeedyard.com</i>	Warren Weibert 888-675-2212 <i>warren@decaturfeedyard.com</i>	1994	40,000	Varies	App. \$9/hd	Load lot of same sex	Both	Choice YG3		550-1,000 lbs.	KS	< 25% <i>Bos indicus</i>	P, S, preweaning	Y	50%	Packer – Cargill Meat Solutions	N/A
Five Star Cattle Systems LLC <i>www.5starcattle.com</i>	Alan Sears 970-612-1571 <i>alan.sears@fiveriverscattle.com</i>	1995	75,000	N/A	No cost for basic group data. \$3/hd. individual \$8/hd. for complete	Load lot of same sex	QG & Natural	Plant average		525-999 lbs.	CO, MI, NE, PA, TX, WI	Identifiable British cross & British X Continental feeder cattle	S, W, P, N, Age	Y	N	Smithfield Beef Group, Magness Land & Cattle & Five Rivers Ranch Cattle Feeding	N
Golden Valley Natural <i>www.goldenvalleynatural.com</i>	Robert Stirling, marketing director 208-227-9000 <i>rstirling@goldenvalleynatural.com</i>	1997	Confidential	Confidential	None	N/A	Both	Choice YG3		550-950 lbs.	Multiple	Angus-based	S, W, P, N	Y	N	Natural Food Stores	N/A
Iowa Quality Beef Supply Coop <i>www.iacattlemen.org</i>	TwoRiver Cattle LLC Mark Guge 515-231-6849 <i>mguge@netins.net</i>	1999	125,000, 40,000 head marketed	Boxed beef-based pricing	Must own or lease shares	30	Both	Choice YG3A		550-1,000 lbs.	N/A	None	Premium for source & aged cattle with PVP Certification	Y	N	Packer - Swift & Co.	N
Laura's Lean Beef <i>www.laurasleanbeef.com</i>	Don Knore, VP of cattle procurement 1-800-392-9389 <i>dknore@llbcorp.com</i>	1985	70,000	\$109.50/head average slaughter premium (slaughter cattle with 700 lbs. carcass including premium over market price, bonus grid, freight to slaughter)	None	None	Both	Select and Choice QG, YG1.8-2.4		575 to 825 lbs.	NE, WI	High percentage Continental	N, S, W, P	EID capable	N	N/A	For load lots of cattle, 35% of slaughter bonus
Meyer Natural Angus <i>www.meyernaturalangus.com</i>	Jim Norwood, 816-769-7334 <i>jnorwood@re-meyer.com</i> Blake Angell, 785-537-3815 <i>bangell@re-meyer.com</i>	1995	N/A	\$80+	None	Load	QG	Select YG 3		600-1,000 lbs.	NE	Minimum 50% Red or Black Angus	Source verification, W, N	Y	N	Y	N
Montana Legend LLC <i>www.montanalegend.com</i>	Brooke Enders 406-446-4000 <i>brookeenders@montanalegend.com</i>	2004	3,500	\$60+/hd	None	40	Both	Choice, YG3		600-900 lbs.	NE	Minimum of 50% Black or Red Angus	S, P, N	Not required	Not required	Y	Negotiable
Montana Ranch Brand Natural <i>www.montanaranchbrand.com</i>	Bob Guiles 406-294-2333 <i>bob@montanaranchbrand.com</i>	1994	10,000	\$75/hd	None	40	Both	YG2.8 and Choice-, Select		600-900 lbs.	All	Continental/ British cross	S, W, P, N	Y	N	Retailer direct	Y, under certain conditions

Key: Grids geared to QG = quality grade, YG = yield grade, Both = quality and yield grade
Practices required: S = source verification, W = weaning, P = preconditioning, N = natural (i.e., typically prohibits the use of antibiotics and growth hormones)

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Montana Ranch Brand Piedmontese <i>www.montanaranchbrand.com</i>	Bob Guiles, 406-294-2333 <i>bob@montanaranchbrand.com</i>	2000	5,000	\$75/hd	None	40	Both	YG2.8 and Choice -, Select	600-900 lbs.	All	Piedmontese/British cross	S, W, P, N	Y	N	Retailer direct	Y, under certain conditions
Nolan Ryan's Guaranteed Tender Meats <i>www.nolanryanbeef.com</i>	Coy Meyring, 806-457-1389 <i>cmeyring@nolanryanbeef.com</i>	2000	Confidential	Varies (call for information)	None	1	Yield	Choice and Select, YG1 & 2	600-899 lbs.	TX	None, prefer <i>Bos indicus</i>	N	Y	N	Feeder (licensed feedyards in South Texas and Texas panhandle); packers (Sam Kane Beef and Swift & Co.); retailers (Kroger), various retail and food service customers	Y
Painted Hills Natural Beef <i>www.paintedhillsnaturalbeef.com</i>	Will Homer 541-763-2333 <i>will.homer@natural-beef.com</i>	1996	22,000	\$7/cwt. x 1,250 lbs. = \$87/hd	None	40	QG	Choice	600-850 lbs.	WA	Angus-based	S, N, - no hormones, antibiotics or animal byproducts	N/A	Y	Packer - Tyson Fresh Meats; feeder is ration specific	N/A
Performance Plus - Retained Ownership	Don Cain Jr. 888-269-8387 <i>performance@alloisp.com</i>	1993	Confidential	\$33.23/hd	\$7.50/hd	1	Both	N/A	500-1,000 lbs.	IA, KS, NE, CO, MO, SD	50-75% British, 25-50% Continental	MSI scanned	Y	Y	N	N
Performance Plus - Sale Barn	Don Cain Jr. 888-269-8387 <i>performance@alloisp.com</i>	1993	Confidential	\$27.06/hd	\$8/hd	1	Both	N/A	500-1,000 lbs.	IA, KS, NE, CO, MO, SD	50-75% British, 25-50% Continental	MSI scanned, S, Vac45	Y	Y	N	N
Power Genetics <i>www.powergenetics.com</i>	Jason Anderson or Mark Tracy 308-493-5604	1993	Confidential	Confidential	None	35	Both	Confidential	Confidential	Confidential	Power Genetics and/or greater than 50% Angus	S, W, P	Y	N	Confidential	Y
Premium Gold Angus Beef <i>www.pgabeef.com</i>	Ron VanderBoon 616-361-2808 (cell) 616-485-4257 <i>rvboon@msn.com</i>	1993	200,000	\$20-\$30/hd	None	None	Both	Choice YG3	600-1,000 lbs.	WI	50% Angus	S, W, P	Y	N	N/A	Yes, with PGA approved bulls
Ranchers Renaissance <i>www.ranchersrenaissance.com</i>	Rose Hickert 303-662-1945, <i>RanchersR@ranchersrenaissance.com</i>	1997	100,000+	\$8.70 for 2005; \$17.40 ytd 2006	Confidential	N/A	Paid based on value created	N/A	Confidential	TX, CO, Canada	50% British, 50% Continental	W, P, USDA-approved QSA program for age and source verification	Y	Optional	Feeder, packer, retailer	Y
Red Angus Feeder Calf Certification Program <i>www.redangus.org</i>	Ann Holsinger <i>ann@redangus.org</i> or Ron Boize, 402-426-2033 <i>ron@redangus.org</i>	1995	100,000	Depends on location	\$1.19/hd or \$3.25/hd depending upon type of ear tag selected (visual or visual/EID combo set)	1	QG	Choice YG3	550-975 lbs.	CO, NE, KS	50% Red Angus, calves must have one registered Angus parent	S, Age	Y	N	Cargill Meat Solutions and Meyer Natural Angus Beef	N
Snake River Farms <i>www.agribeeff.com</i>	Luke DeTar, 208-338-2500, 208-250-7420 (cell), <i>luka.detar@agribeeff.com</i>	1990	N/A	N/A	N/A	70	N/A	N/A	N/A	WA	Wagyu	S, N	Y	N	Agri Beef Co.	Y
U.S. Premium Beef LLC <i>www.uspremiumbeef.com</i>	Tracy Thomas 866-877-2525 <i>tthomas@uspb.com</i>	1996	646,000	\$22/hd average	Membership and units access	20	Both	50% Choice YG3	575-1,000 lbs.	KS, CA	Breeds with high quality-grade carcass traits	None	Y	N	Packer - National Beef Packing Co.	Y

Calf-Based Programs

AngusSource	Sara Moyer 816-383-5100 <i>smoyer@angus.org</i>	2003	75,000	Varies	\$50 enrollment (beginning 10/1/07) and \$1/hd for visual tag or \$3.25/hd for RFID-matched pair set.	1	N/A	N/A	N/A	KS, NE, CO	Sired by a registered Angus bull - minimum of 50% Angus genetics	S, Age, Genetics	Y	N	Packers - National Beef Packing Co., Tyson Fresh Meats, Swift & Co.	N
Cooperative Beef Solutions <i>www.cooperativebeefsolutions.com</i>	Willie Altenburg, 970-568-7881, Tim Davis, 800-584-0040, Dan Dorn, 888-675-2212, Joe Young, 800-858-4330 <i>info@cooperativebeefsolutions.com</i>	2003	N/A	\$15-\$25/hd management improvement	\$10-\$12/hd	1 load 1 sex - will accommodate multiple owners	N/A	Choice/3B	550-950 lbs.	KS	None	S	Y	Y	Feeder - Decatur County Feedyard; Packer - Excel; Genetics - Genex; Herd Management Programs - Midwest Micro Systems (Cow Sense)	Shared in proportion of retained ownership
MFA Health Track Beef Alliance <i>www.mfahealthtrack.com</i>	Mike John 573-876-5573 <i>mjohn@mfa-inc.com</i>	1998	52,438	\$54/hd	None for members	1	N/A	N/A	N/A	TX, KS, NE, MO, IL	Low % <i>Bos indicus</i> and dairy	S, W, P	Y	N	N	N/A
Missouri Verified Beef LLC <i>www.profeef.org</i>	Brad White, Dan Goehl 573-288-3817 <i>bradwhite@probeef.org</i> <i>dangoehl@probeef.org</i>	2001	N/A	N/A	\$15	5	N/A	N/A	N/A	N/A	No dairy	S, W, P	Y	N/A	Confidential	Y
Montana Beef Network <i>www.mtbeefnetwork.org</i>	Andy Kellom project coordinator 406-994-5588 <i>akellom@montana.edu</i>	1999	50,000	N/A	Source and age verification - \$3/head, source and age verification with tracking and carcass data collection - \$5/head	1, but recommend load lots	N/A	N/A	N/A	All U.S.	None	S, W, P	Y	N	N	N/A

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